



Jon Blachford
Volk Corporation
23936 Industrial Park Drive
Farmington Hills, MI 48335-2877

1/25/06

Dear Jon,

It has been 6 months since we installed Volk's Safety Step in The Palace of Auburn Hills. Over this time period the Safety Step system has been exposed to all the trials of our arena environment. I just wanted to let you know how pleased I am with the results.

As you know, we have had over 100 consecutive sellouts with the Pistons and even with the heavy traffic flow, we have had no reported slip and fall incidents on the stairs where the Volk Safety Step product has been installed. The Volk Safety Step's larger anti slip surface area really does seem to make a big difference. During concerts and other events when the lights are off, the glow from the photoluminescent strips has made it easier for patrons to see and navigate the stairs.

A real added bonus for my maintenance crew and I has been how easily the stair nosings clean up after taking a beating from sellout crowds. This has been a tremendous improvement from the yellow safety paint which we had used until being introduced to your product. Before we had Safety Step I had to have the arena stairs repainted 2 to 3 times per year. I certainly don't miss the cost and time having to do that anymore. The bottom line is Volk's Safety Step cleans up easily and the arena looks great for the next game or performance. You know how we take pride in the appearance of our facility.

Safety Step would be an improvement in any arena, plus you and the Volk team have been great to work with.

Sincerely,

Jim Summers
Vice President of Operations
Palace Sports and Entertainment

Palacelet.com

2 Championship Drive • Auburn Hills, Michigan 48326-1752 • (248) 377-0100